

A black and white photograph of a man in a suit and tie, holding several interlocking gears. The gears are of different sizes and are positioned in front of his chest. The man's face is partially visible, showing a beard and mustache. The background is a plain, light color.

**CAUNCE
O'HARA**

THE BUSINESS
INSURANCE BROKERS

**GROW YOUR BUSINESS
BY CONNECTING**

**PARTNER
PROGRAMME**

Tel: 0161 833 2100
caunceohara.co.uk

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To verify this visit www.fca.org.uk/register

TAKING CARE OF CONTRACTORS THROUGH INSURANCE





CHRIS CAUNCE ACII
DIRECTOR

A FEW WORDS FROM OUR FOUNDER

At Counce O'Hara our partners are a crucial part of our organisation, simply because we believe you can achieve so much more by collaborating with the right partners and affiliates rather than working alone.

Therefore, we are always on the look out for new connections, especially with companies and brands who share our values of honesty, integrity and innovation.

Whether you are a brand new start-up or multi-national business, if you are dedicated to providing fantastic customer service to freelancers and small businesses you are just the sort of organisation we want to work with.

And if you're looking for ways to bring added value to your customers, enhance your own product offering and generate new revenue streams to your business - then joining our highly acclaimed insurance reseller programme could be the way forward for you.

We'd love to partner with you and help grow your business.

I hope you find the pages of this brochure informative and will become inspired to join us.

If you need any further information please
call our team on 0161 833 2100

Kind regards,
Chris

A woman with long dark hair, wearing a white short-sleeved button-down shirt, is smiling and looking towards the left. She is holding a white brochure with a green header that says "CAUNCE O'HARA" and a green footer that says "OUR BUSINESS". The brochure also features a small image of a person. The background is a wooden slatted wall. A large, semi-transparent circular frame is overlaid on the image, with the text "LET'S WORK TOGETHER TO ACHIEVE A HIGHER LEVEL OF SUCCESS" in a bold, dark green font. The overall color palette is muted, with greens and greys.

**LET'S WORK TOGETHER
TO ACHIEVE A HIGHER
LEVEL OF SUCCESS**



**BREAKING NEW
GROUND BY
LOOKING FORWARD**

OUR STORY

INSURING CONTRACTORS SINCE 1995

When it comes to providing insurance solutions to the UK's contractor workforce it's no exaggeration to say we lead the field.

With 25 years in the business and numerous achievements along the way we continue to break ground by looking forward.

Today we're a modern, fast moving, Top 100 insurance firm supporting clients across the UK from offices in Manchester, London & Aberdeen.

In partnership with a top rated insurer, we believe that our success is built on the dedication of our people, the service we provide to our customers and the strength of our relationships.

We greatly value our business partners and are committed to continuing to work together to seek out long term success.

Our Mission?

To empower contractor professionals to thrive in a highly complex and litigious world.

OUR BUSINESS IN NUMBERS

200,000+

CONTRACTORS
COVERED

40,000

FREELANCE
CLIENTS

25

YEARS IN
BUSINESS



PRODUCTS

FLEXIBLE BUSINESS INSURANCE FOR THOUSANDS OF PROFESSIONS

We're here to help protect your contractors, no matter what their insurance needs. We offer an extensive portfolio of products covering professional indemnity, public & employers liability, legal expenses, accident and sickness insurance and much, much more.

We realise every business is different and faces a unique set of risks each day. With Caunce O'Hara Contractor Insurance your contractors will benefit from comprehensive, industry specific cover across 500+ professions with the freedom to choose a single policy or a multi-cover package.

Approved by leading industry associations and trusted by thousands of clients across the UK our competitively priced products will keep your contractors safe in the event of a claim.

COMPREHENSIVE COVERAGE WITH THE FLEXIBILITY TO PICK & CHOOSE

1

PROFESSIONAL INDEMNITY

Protection against professional negligence

2

PUBLIC LIABILITY

Protection against claims for third party property damage or injury

3

EMPLOYERS LIABILITY

Protection against employee injury

4

ACCIDENT / SICKNESS

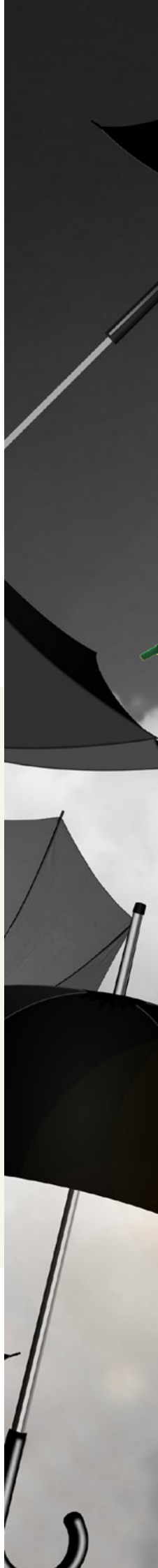
Protection against personal injury or illness

5

TAX ENQUIRY AND LEGAL EXPENSES

Protection against tax investigations & contract disputes

With an expert team here to help you buying cover is quick and easy.
For a quote call one of our team members today on
0161 833 2100 or visit www.caunceohara.co.uk





**COVER FOR THOUSANDS
OF PROFESSIONS**

**BUSINESS INSURANCE
THAT CUTS OUT THE
THINGS YOU DON'T NEED
AND KEEPS THE THINGS
YOU DO!**



PRICING

THE IMPORTANT BIT, SAVING MONEY

We know how important it is to get a great deal on business insurance and having the flexibility to only pay for the cover you need.

With insurance from Counce O'Hara your contractors can select cover options that are suited to their industry, occupation and budget and not have to spend more than they need on things like bundles and extras.

Furthermore, our purchasing power has helped us negotiate special rates with insurers that you won't find elsewhere, not even on comparison sites.

We are passionate about saving your freelancers money on our full range of insurance policies with the option to pay monthly if they prefer.

And it gets better.

EXCLUSIVE OFFER

BECOME A PREMIUM RESELLER & GET UP TO
20% OFF OUR STANDARD RATES

Great Prices, Great Cover





A WINNING SITUATION FOR YOURSELF AND YOUR CLIENTS

WHY PARTNER WITH US?

ACHIEVE YOUR BUSINESS GOALS

Differentiate your business, reach new customers, grow recurring revenue streams - our partner programme is designed to give you a winning experience.

As a member you gain access to industry leading insurance solutions that supplement your own services and will help you meet the evolving business needs of your contractors.

JOIN OUR GROWING NETWORK OF PARTNERS

When you team up with Caunce O'Hara you can call on our expert guidance and enjoy a host of partner services, discounts and income earning opportunities.

IT PAYS TO PARTICIPATE

- ✓ We'll pay you income for every customer that you introduce
- ✓ We'll also pay you recurring income on renewals
- ✓ We'll offer you premiums up to 20% cheaper than our standard rates
- ✓ We'll provide easy to use 'click & buy' quotation software with full sales tracking
- ✓ We'll assign a dedicated account handler to answer any questions
- ✓ We'll boost your company profile across our growing customer base

Discover New Opportunities

Outpace the competition, provide added value to your clients, increase your opportunities for success.

Becoming a partner is free and only takes a few minutes to set up. To profit from our experience please contact Ben Leeson, Associate Director on **0161 833 2100** or email benleeson@caunceohara.co.uk

TESTIMONIALS

THE HIGHEST STANDARDS. THE HAPPIEST CLIENTS

“

The Institute Of Recruiters (IOR) has built a solid working relationship with Caunce O'Hara and we recommend them to our members and wider network without hesitation. They provide an excellent service and are very easy to work with. We are delighted with their services.



”

“

We have worked with Caunce O'Hara for 10 years and are delighted with their accurate advice and timely responses. Caunce O'Hara provide Orange Genie Group with the highest quality insurances for our Umbrella employment business and Personal Service Company clients.

As specialists in contractor and freelancer insurances, we know we are working with one of the best around, providing us with a range of insurance policies including public liability, professional indemnity and employers liability insurance.

Caunce O'Hara understand the high standards that our company have and deliver a quality service to agreed requirements. I would highly recommend working with them.



”

“

We have used Caunce O'Hara as our insurance broker for a number of years. We have always received excellent advice and support, timely replies to all our queries and very competitive quotes.

The Caunce O'Hara team are knowledgeable, personable and very efficient – they will always go the extra step to assist where they can.

We would have no hesitation in recommending Caunce O'Hara to any business or individual requiring insurance expertise.



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We have always found that the team at Caunce O'Hara have been able to react accurately and swiftly to the requirements of our clients.



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Who How What
When ? Why
Where

**WE HELP BUSINESSES
LIKE YOURS SUCCEED**

TESTIMONIALS CONTINUED.....

“

We have enjoyed a long and successful relationship with Caunce O'Hara who have been providing the highest quality of Professional Indemnity Insurance to our Contractor clients for many years and more recently, their Energy Contractors Insurance has proved a great success.

We have heard nothing but praise from our clients that have used Caunce O'Hara and as a firm we continue to be impressed by their commitment to our relationship. If you aren't already referring Caunce O'Hara to your clients, you should be.



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A good business relationship works when those advising you carry out their work in a prompt and pragmatic way. It's important from our perspective that the delivery of insurance and associated advice is done same day to ensure those in our supply chain are happy.

The team at Caunce O'Hara do this and importantly they understand our work practices and timescales. It's worked well for some time now and we cannot fault the support given.



”

“

Knowles Warwick Ltd have been using Caunce O'Hara as our preferred supplier when it comes to all things insurance for the last 4 years. We have found them to be a very professional company whom we have no hesitation in recommending to our clients. The range of insurance products they offer is comprehensive and their outstanding professionalism ensures a productive relationship is maintained.



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“

Caunce O'Hara have offered our clients bespoke insurance solutions for around 5 years now and it has always been a seamless experience for us and the feedback from our clients is just as positive.

Their pricing is very competitive and just as importantly it's delivered with attention to detail, jargon free support to ensure you end up with the cover you need and excellent service. The fact so many of our clients renew with Caunce O'Hara each year gives us the confidence to continue working with them.



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**WORKING TOGETHER TO
ACHIEVE SUCCESS**



“ THANK YOU FOR READING OUR BROCHURE
WE LOOK FORWARD TO WORKING WITH YOU ”



**CAUNCE
O'HARA**

THE BUSINESS
INSURANCE BROKERS

For more information please contact
Ben Leeson, Associate Director
T: 0161 833 2100
E: benleeson@caunceohara.co.uk
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